

Zakłady Mechaniczne „Tarnów” S.A.  
ul. Kochanowskiego 30  
33-100 Tarnów  
NIP 873-000-68-35

31/03/2020  
Date/Place

Request for Proposal No. 4 dated 31-03-2020

Zakłady Mechaniczne „Tarnów” S.A. as a Leader carry out the project named: “BSL Eradication System” –the project is funded by the National Center for Research and Development under the Scientific Research Program for National Defense and Security named: “Future Defense Technologies – Contest for Young Scientists”. Contract number: DOB-2P/03/03/2018, project registration number: DOB-2P/03/03/2017, request for proposal submittal.

The aim of the project:

Project aims at development of technologies enabling formation of automatic protection and eradication of airborne targets in motion – unmanned aerial vehicles. Overall outcome of the project will be launching of the technology system demonstrator used for unmanned aerial vehicles eradication at level VI technological readiness.

**1) Subject description of the Request for Proposal:**

The subject of this inquiry:

**Thermal imaging camera – 1 pcs. (CPV: 38540000-2)**

Requirements and detailed objectives:

The Buyer requires the following technical parameters for the offered thermal imaging camera:

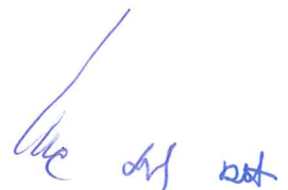
Technical parameters not lower than:	<ul style="list-style-type: none"><li>• MWIR cooled thermal imaging camera</li><li>• Detector 640x512 pixels</li><li>• Digital video output SDI 576i50</li><li>• Communication protocol RS422</li><li>• Optical F/4.0 to F/5.5</li><li>• Adjustable focus</li><li>• Continuous zoom, remotely controlled</li><li>• Focal length (wide angle) 15 – 25 mm</li><li>• Focal length (narrow angle) 300 – 500 mm</li><li>• Power 18 – 32 V DC</li><li>• Sinusoidal vibrations resistance, amplitude of acceleration 50m/s<sup>2</sup>, frequency 1-300 Hz</li><li>• Repeated mechanical shock resistance, peak acceleration of shock 150 m/s<sup>2</sup>, duration of shock impulses 5-10 ms</li><li>• Operating temperature -30oC to +50oC</li><li>• Enclosure IP65</li></ul>
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**Additional requirements:**

Devices that constitute the subject of this Request for Proposal must be brand new, acquired from the current assembly line manufacturing., 24 months warranty. Delivery terms and conditions shall not be lower than those applied in CIP – INCOTERMS 2010.

**Delivery address:**

Zakłady Mechaniczne “Tarnów” S.A.  
ul. Kochanowskiego 30  
33-100 Tarnów





**2) Scheduled completion deadline:**

Up to 120 days in effect as of the date of the prime contractor purchase order submittal.

The submitted offer is final and non-negotiable

**Submitting of partial proposals shall not be approved by the Buyer – the processed offer shall be full and complete otherwise the proposal is considered null and void.**

**3) Terms and conditions of participating in this bid assessment:**

Only the offerors who meet the following terms and conditions shall be admitted for the award of this bid assessment:

- 1) Authorization and licenses necessary to run a specific business or perform specific activities if such authorizations are required by the law.
- 2) Meeting criteria of economic and financial standing ensuring the purchase order performance within the indicated deadlines.
- 3) The manufacturer shall demonstrate an indispensable knowledge, expertise, experience and necessary technical capacities and personnel manufacturing capabilities for the execution of this purchase order, furthermore, the Offeror must ensure and guarantee adequate subcontractors who demonstrate an indispensable knowledge, experience and necessary technical capacities, and personnel capabilities for performance of this purchase order.
- 4) The Offeror must include and submit the absence of affiliation statements in this Request for Proposal.

For verification purposes and meeting the aforementioned terms and conditions the Buyer shall submit the following documents:

- 1) Request for Proposal submittal including:
  - name and address of the Offeror,
  - issue date of the Request for Proposal,
  - offer evaluation data and criteria rating,
  - the offer expiration date – validity data,
  - subject specification for this RFP (additional description of the subject of the RFP).
- 2) Statement submittal of the following content must be included in the RFP:
  - The contractor declares acceptance of performance terms and conditions defined in the Request for Proposal and does not raise any comments nor objections within the scope of performance regulations.
  - The contractor is required to have necessary authorizations and licenses to perform specific activities or actions, if the acts provide for the obligation to have such qualifications.
  - The contractor shall demonstrate an indispensable knowledge, expertise, experience and necessary technical capacities and personnel manufacturing capabilities for the execution of this purchase order, furthermore, the Offeror must ensure and guarantee adequate subcontractors who demonstrate an indispensable knowledge, experience and necessary technical capacities, and personnel capabilities for performance of this purchase order.
  - The contractor meets criteria of economic and financial standing ensuring the purchase order performance within the given deadlines.

**4) Instructions for the proposal preparation:**

Quotation shall be submitted in the proposal form (attachment No. 1 to the Request for Proposal) or in the Offeror's form, providing necessary attachments and statements which are specified in the content of point 3 of this Request for Proposal.

Submitting of partial proposals shall not be accepted by the Buyer – only full and complete proposals shall be approved.

Foreseen ways of submitting proposals:

*Handwritten signature/initials*



- personally at the office address: Zakłady Mechaniczne "Tarnów" S.A. ul. Kochanowskiego 30, 33-100 Tarnów,
- via post, registered mail, courier to the aforementioned address,
- via electronic mail to the following e-mail address: [marcin.graczynski@zmt.tarnow.pl](mailto:marcin.graczynski@zmt.tarnow.pl)

Proposal submission deadline is 17-04-2020

- Proposals submitted later than the indicated deadline shall not be approved and will be returned to the sender. Effective acceptance of the submitted proposal must be without undue delay. Amendments or withdrawal of the proposal by the Offeror before the given deadline is acceptable.
- The proposal opening is scheduled for 30-08-2019 and will take place in the main office of the Buyer. Subsequently, the Buyer shall issue a protocol as a written record of the proposal opening.
- After the proposal opening the Buyer will perform evaluation of the submitted quotations. During the evaluation process, the Buyer may summon any participating Offeror in order to provide an explanation to the submitted quotation.
- At the end of the evaluation procedure, the Buyer shall choose the most advantageous proposal.
- The Buyer reserves the right for the absence of choice – the most advantageous proposal does not have to be determined or decided upon at all. At every stage of this tender procedure – contractor selection is optional, namely the Buyer reserves the right to suspend or finalize the tender procedure without choosing any contractor at all. Offerors are not entitled to lodge any claims against the Buyer due to the fact that they have not been selected for this call for proposals.

5) **Proposal due date: minimum 90 days from the final day of the call for proposals procedure.**

6) **Quotation evaluation criteria:**

**(The submitted proposals will be evaluated by the Buyer in accordance with the following assessment):**

	Proposal evaluation criteria	The maximum score	Weight
1.	<b>Net value</b> (in case of a foreign currency proposal, the average NBP exchange rate will be applied and shall have effect from the date on which the quotation was approved)	80	0.8
2.	<b>Warranty</b> (the number of months) – min.24	20	0.2

**The method of evaluation is accomplished according to given criteria and proposal assessment formula:**

Evaluation scores for **net value** are awarded according to the following formula:

$$A_n = \frac{C_{\min}}{C_r} \times 80$$

$C_{\min}$  – minimum price in the proposal collection

$C_r$  – price of the evaluated proposal

$A_n$  – amount of points awarded in the proposal evaluation

Evaluation scores in **warranty** category (the number of months) shall be awarded according to the following formula:

$$A_g = \frac{L_g}{L_{\max}} \times 20$$

$L_{\max}$  – the longest period of warranty in the proposal collection

$L_g$  – warranty of the evaluated proposal

$A_o$  – amount of points awarded in the proposal evaluation

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GŁÓWNY OFICJALNY  
REGISTRARZ  
M. Graczyński





**7) The scope of exclusions from the order execution.**

Entities affiliated personally, by shares or capital with the ZMT S.A. shall be excluded from the order execution. Shares, capital or personal affiliation is understood as reciprocal correlation between the ZMT S.A. and entities or persons authorized to incur commitments on behalf of ZMT S.A., activities and actions involving preparation of contractor selection procedure are based on the following:

- 1) participation in the company as an associate in partnership or civil law partnership,
- 2) ownership or holding of at least 10% of shares and stocks,
- 3) being appointed to serve as a member of the supervisory board, management board or retaining the position as proxy, plenipotentiary or representative,
- 4) remaining in marriage in relation to family ties, kinship, affinity in the straight line relationship, kinship or affinity in the collateral line up to second degree or in relation to guardianship, protection or adrogation;
- 5) remaining with the contractor in factual or legal relation, which may raise justified doubts about impartiality of the parties.

In order to confirm the lack of affiliation by shares, capital or personal relation the Offeror must submit NON-AFFILIATION STATEMENT included in the proposal form (Attachment No. 1 for this Request for Proposal).

**8) Terms and conditions required for amendments to the contract:**

- The Buyer provides amendments to the contract, in case of any changes that may occur regarding the general terms and conditions within the scope of the subject of the contract performance.
- The Buyer provides amendments to the contract, in the event of unforeseeable circumstances caused by external factors e.g.: order completion deadline, payment terms, and change of contract value due to mitigation/broadening of the material scope.

All the necessary information regarding the subject of the order shall be provided by the following recipients:

- a) enquiries regarding formal matters – Marcin Graczyński – tel. 14 6306210 e-mail: [marcin.graczynski@zmt.tarnow.pl](mailto:marcin.graczynski@zmt.tarnow.pl)
- b) questions regarding substantive issues – Marcin Długon – 14 6306200 ext. 551 e-mail: [marcin.dlugon@zmt.tarnow.pl](mailto:marcin.dlugon@zmt.tarnow.pl)

**Disclaimers**

This Request for Proposal is not binding nor obliging ZMT S.A. to none of the following actions:

- Issuance of this Request for Proposal is not obliging ZMT S.A. to accept the proposal – entirely or partially, ZMT S.A. is not obliged to provide any explanations nor reasons for accepting or rejecting of the proposal.
- ZMT S.A. cannot be held liable for any costs arising or incurred expenses by the Offerors involved in preparation and submission of the proposal.
- ZMT S.A. reserves the right to make amendments to the proposal, entirely or partially, at any time.

CZŁONEK ZARZĄDU

  
Jaromir Gorczyca

signature and company stamp

GLÓWNY SPECJALISTA  
DS. INWESTYCI

  
Marcin Graczyński

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"TARNÓW" S.A.**  
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